# THE WINDWARD LIVE. SHOP. DINE. GATHER.



LOCATIONA Avenue between 1st Street & 2nd Street in downtown Lake Oswego, OregonAVAILABLE SPACERetail: 1,263-4,411 SFRENTAL RATERetail: \$36.00-\$42.00/SF/YR, NNNTRAFFIC COUNTA Avenue - 17,520 ADT (18) » State Street - 29,933 ADT (18)COMMENTS• AVAILABLE NOW!<br/>• Class "A" redevelopment of the Wizer's Shopping Center includes upscale retail, restaurant, and<br/>commercial professional service/office space with luxury market rate apartments and underground<br/>parking for retail, commercial, and residential<br/>• Highly visible site in the heart of downtown Lake Oswego

- Across the street from Lake View Village, a specialty retail center tenanted by Chico's, Grapevine, Five Spice, Manzana Restaurant, Sur La Table, and other high-profile merchants
- · Unparalleled retail and restaurant opportunities with outdoor seating and open-air amenities
- Adjacent to Millennium Plaza Park, where the popular Lake Oswego Farmers' Market is held
- Join Salt & Straw Ice Cream, Bamboo Sushi, Chuckie Pies, Adorn, StarCycle, Richard Henry, Domaine Serene, Stretch Lab, Stein Distillery, Drawn 2 Art Studios, Dipped PDX and more!



KATHLEEN HEALY | kathleen@cra-nw.com ASHLEY HEICHELBECH | ashley@cra-nw.com 503.274.0211 Commercial Realty Advisors NW LLC 733 SW Second Avenue, Suite 200 Portland, Oregon 97204 www.cra-nw.com Licensed brokers in Oregon & Washington

The information herein has been obtained from sources we deem reliable. We do not, however, guarantee its accuracy. All information should be verified prior to purchase/leasing. View the Real Estate Agency Pamphlet by visiting our website, www.cra-nw.com/real-estate-agency-pamphlet/. CRA PRINTS WITH 30% POST-CONSUMER, RECYCLED-CONTENT MATERIAL. Photos © by: Casey Braunger of Ankrom Moisan Architects and Gregg Galbraith of Red Studio.

# VX/ THE WINDWARD

VIEW OF THE FUTURE DOMAINE SERENE FROM FIRST STREET & EVERGREEN



100 M 10 M

VIEW LOOKING WEST FROM FIRST STREET OF CHUCKIE PIES AND BAMBOO SUSHI & PEDESTRIAN WALKWAY



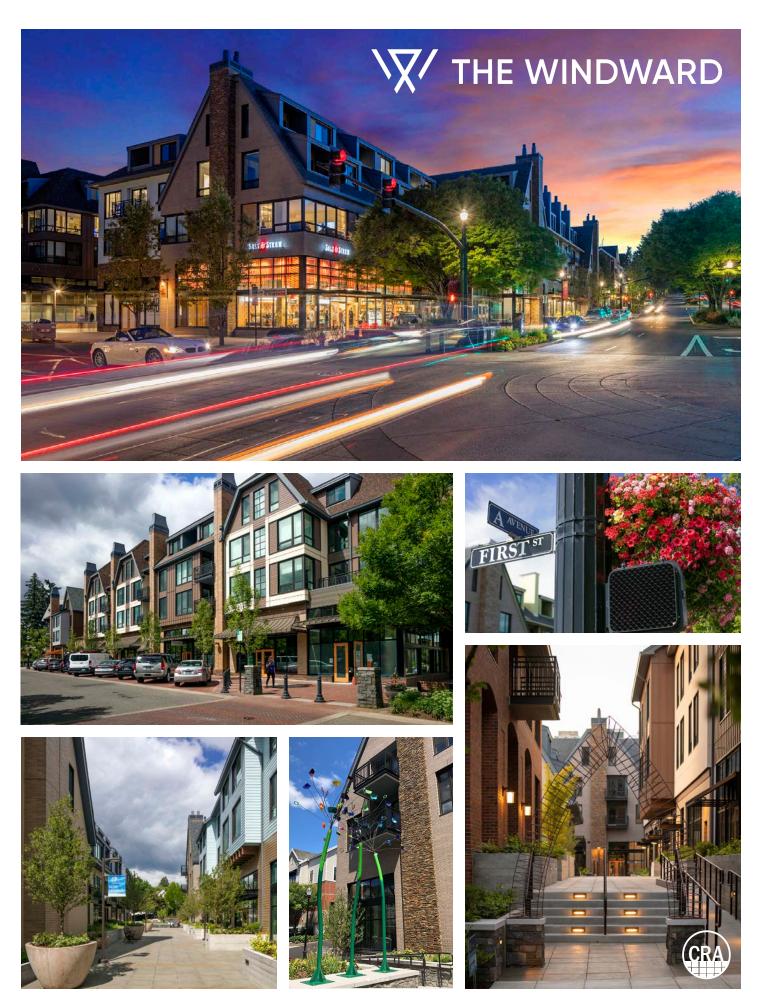
VIEW OF GARAGE INGRESS/EGRESS OFF FIRST STREET & ADJACENT PEDESTRIAN INGRESS/EGRESS



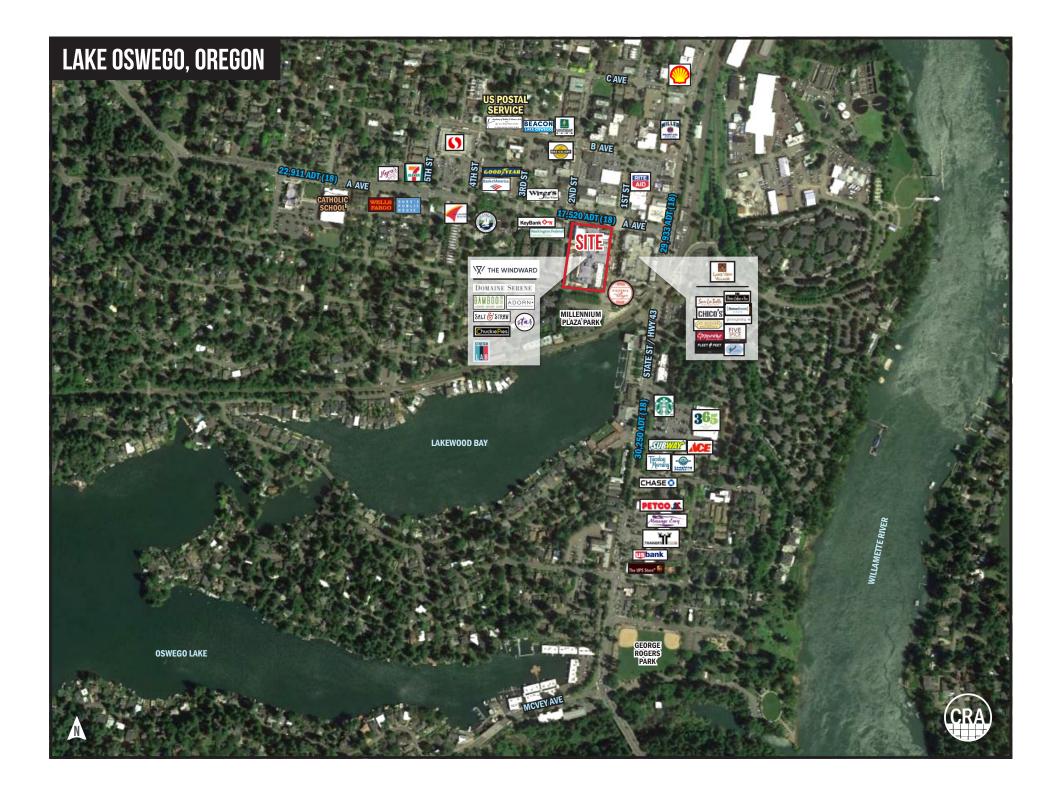
VIEW OF FIRST STREET RETAIL (ADORN & CHUCKIE PIES)



Photos © by: Casey Braunger of Ankrom Moisan Architects and Gregg Galbraith of Red Studio.

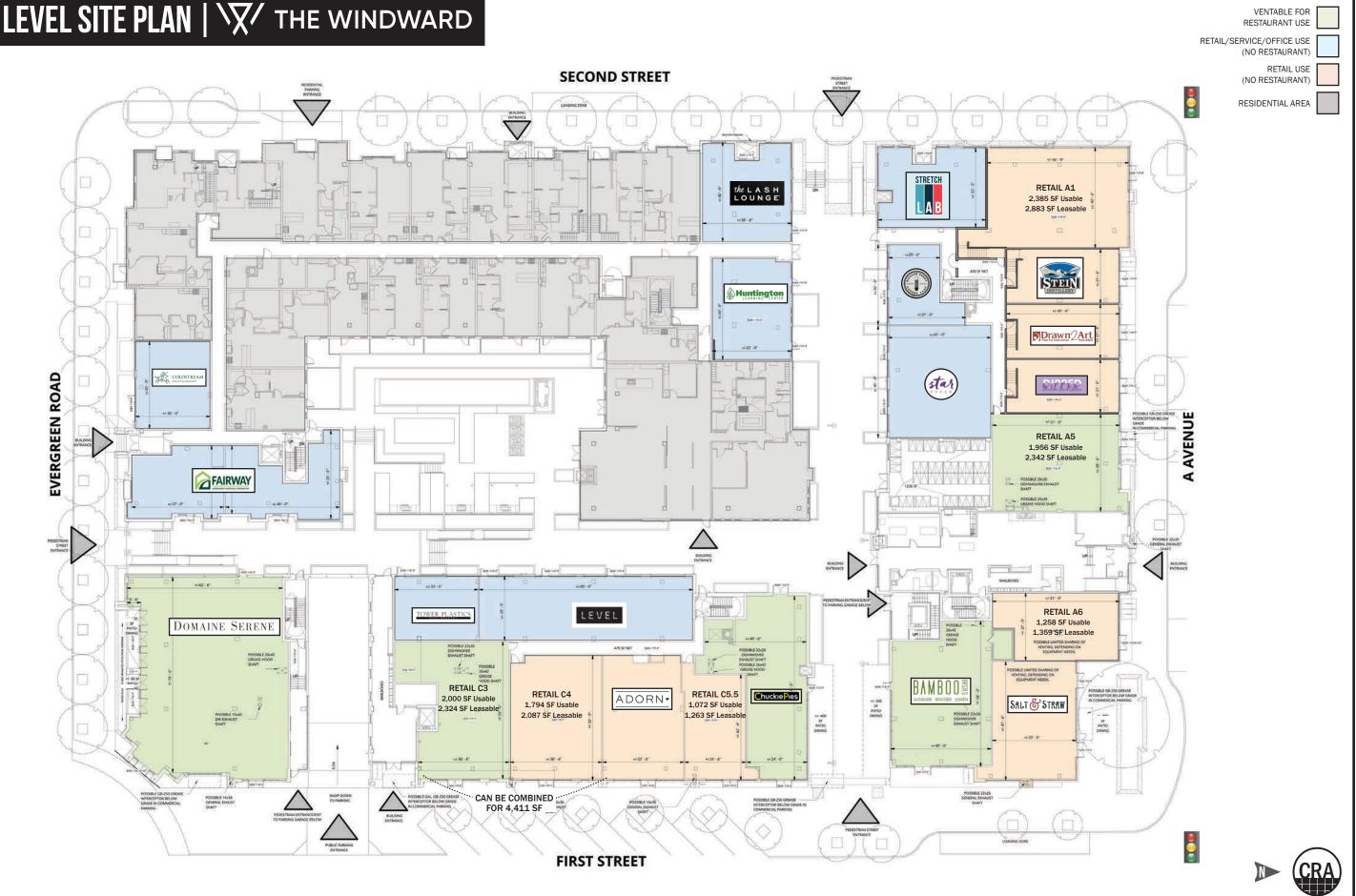


Photos © by: Casey Braunger of Ankrom Moisan Architects and Gregg Galbraith of Red Studio.

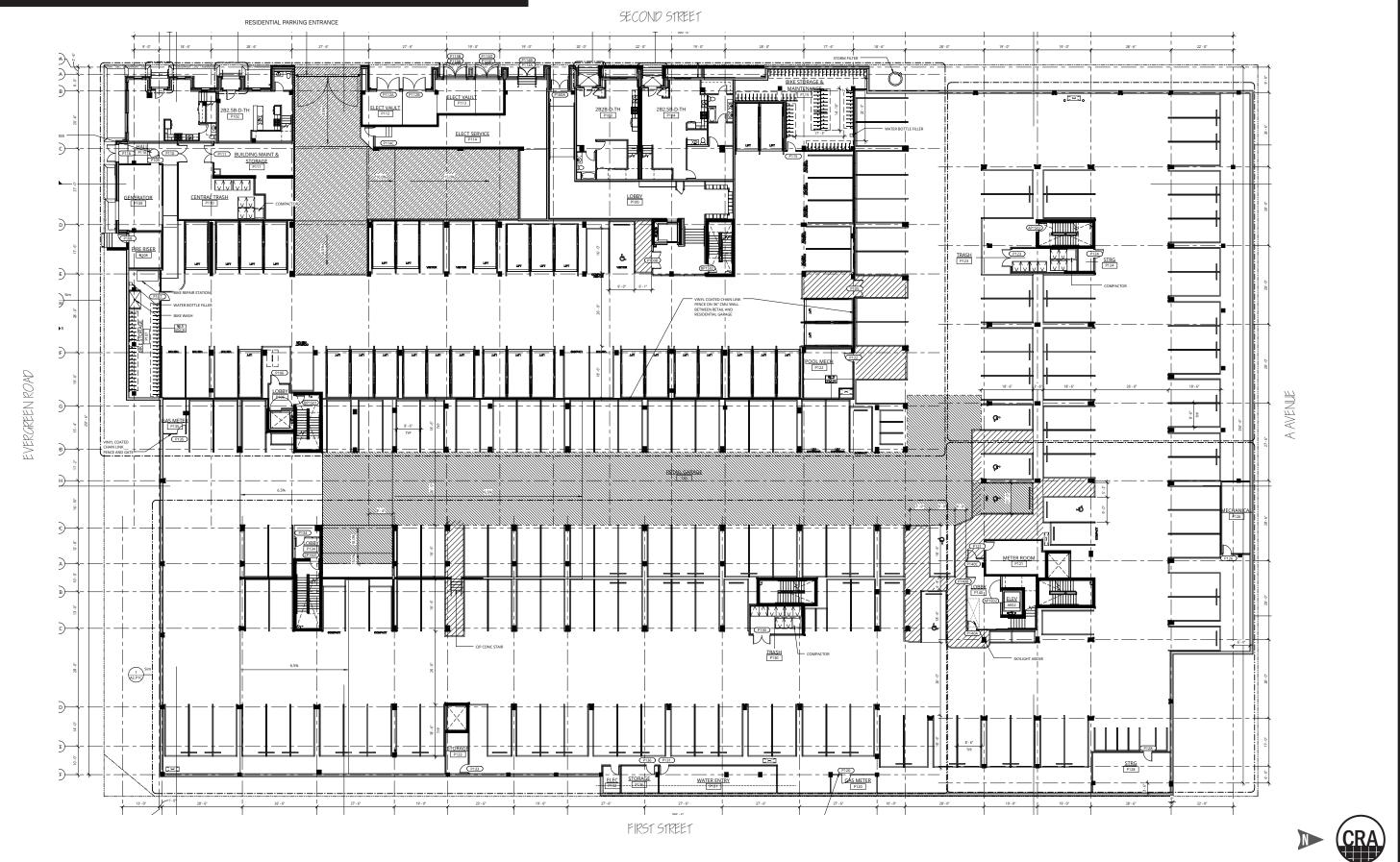


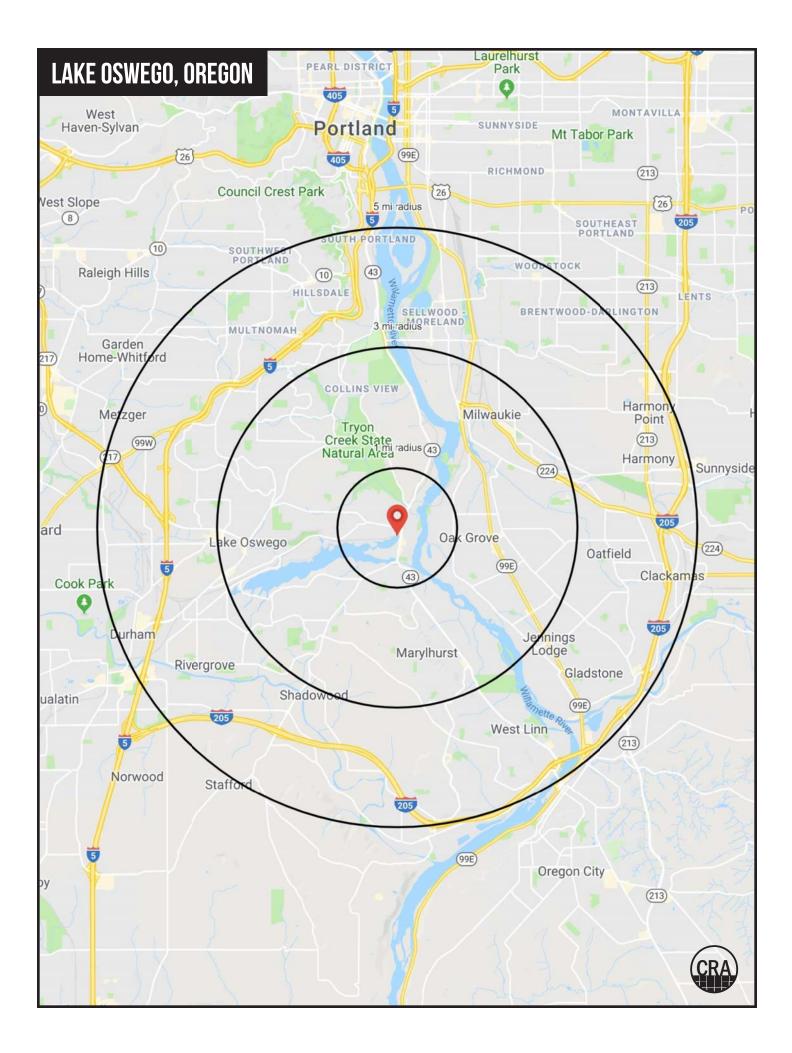


## GROUND LEVEL SITE PLAN | V/ THE WINDWARD



# PARKING LEVEL SITE PLAN | VV THE WINDWARD





## FULL PROFILE

2000-2010 Census, 2019 Estimates with 2024 Projections

Calculated using Weighted Block Centroid from Block Groups

Lat/Lon: 45.4191/-122.6649

The Windward					
1 mi radius 3 mi radius 5 mi radius Lake Oswego, OR 97034					
POPULATION	2019 Estimated Population	9,263	83,298	273,277	
	2024 Projected Population	10,015	88,865	288,690	
	2010 Census Population	8,502	77,709	250,933	
	2000 Census Population	8,315	75,804	239,535	
	Projected Annual Growth 2019 to 2024	1.6%	1.3%	1.1%	
	Historical Annual Growth 2000 to 2019	0.6%	0.5%	0.7%	
HOUSEHOLDS	2019 Estimated Households	4,273	35,516	115,005	
	2024 Projected Households	4,568	37,708	121,780	
	2010 Census Households	3,858	32,712	104,420	
	2000 Census Households	3,681	31,349	98,053	
	Projected Annual Growth 2019 to 2024	1.4%	1.2%	1.2%	
	Historical Annual Growth 2000 to 2019	0.8%	0.7%	0.9%	
AGE	<ul> <li>2019 Est. Population Under 10 Years</li> <li>2019 Est. Population 10 to 19 Years</li> <li>2019 Est. Population 20 to 29 Years</li> <li>2019 Est. Population 30 to 44 Years</li> <li>2019 Est. Population 45 to 59 Years</li> <li>2019 Est. Population 60 to 74 Years</li> <li>2019 Est. Population 75 Years or Over</li> <li>2019 Est. Median Age</li> </ul>	8.9% 10.5% 9.2% 15.5% 22.2% 23.6% 10.1% 48.6	9.3% 11.4% 11.1% 17.2% 21.4% 20.4% 9.2% 44.7	10.5% 10.9% 12.4% 20.9% 20.8% 17.5% 7.0% 41.0	
MARITAL STATUS & GENDER	<ul> <li>2019 Est. Male Population</li> <li>2019 Est. Female Population</li> <li>2019 Est. Never Married</li> <li>2019 Est. Now Married</li> <li>2019 Est. Separated or Divorced</li> <li>2019 Est. Widowed</li> </ul>	46.6% 53.4% 22.9% 54.1% 17.8% 5.2%	47.8% 52.2% 28.7% 51.3% 13.7% 6.3%	48.7% 51.3% 30.8% 48.7% 15.4% 5.2%	
INCOME	2019 Est. HH Income \$200,000 or More	16.6%	15.0%	12.3%	
	2019 Est. HH Income \$150,000 to \$199,999	13.2%	10.8%	9.8%	
	2019 Est. HH Income \$100,000 to \$149,999	16.2%	16.3%	17.3%	
	2019 Est. HH Income \$75,000 to \$99,999	13.3%	13.9%	14.3%	
	2019 Est. HH Income \$50,000 to \$74,999	15.2%	16.8%	17.3%	
	2019 Est. HH Income \$35,000 to \$49,999	8.8%	10.0%	10.0%	
	2019 Est. HH Income \$25,000 to \$34,999	6.0%	5.5%	6.3%	
	2019 Est. HH Income \$15,000 to \$24,999	5.0%	6.2%	6.3%	
	2019 Est. HH Income Under \$15,000	5.7%	5.4%	6.6%	
	2019 Est. Average Household Income	\$143,693	\$128,853	\$113,902	
	2019 Est. Median Household Income	\$97,773	\$95,129	\$88,296	
	2019 Est. Per Capita Income	\$66,311	\$55,168	\$48,083	
	2019 Est. Total Businesses	634	3,485	14,608	
	2019 Est. Total Employees	4,327	36,673	144,422	

page 1 of 3

RF1

### FULL PROFILE

2000-2010 Census, 2019 Estimates with 2024 Projections

Calculated using Weighted Block Centroid from Block Groups

Lat/Lon: 45.4191/-122.6649

The	Windward			RF1	
		1 mi radius	3 mi radius	5 mi radius	
Lake Oswego, OR 97034					
	2019 Est. White	89.7%	88.0%	84.5%	
ш	2019 Est. Black	0.9%	1.4%	2.0%	
RACE	2019 Est. Asian or Pacific Islander	3.8%	4.3%	5.2%	
Ř	2019 Est. American Indian or Alaska Native	0.5%	0.6%	0.7%	
	2019 Est. Other Races	5.2%	5.7%	7.5%	
ပ	2019 Est. Hispanic Population	561	5,116	23,517	
HISPANIC	2019 Est. Hispanic Population	6.1%	6.1%	8.6%	
SP/	2024 Proj. Hispanic Population	6.2%	6.3%	8.9%	
I	2010 Hispanic Population	5.2%	5.3%	7.6%	
	2019 Est. Adult Population (25 Years or Over)	7,083	61,557	199,545	
EDUCATION Adults 25 or Older)	2019 Est. Elementary (Grade Level 0 to 8)	1.8%	1.3%	1.8%	
Ng	2019 Est. Some High School (Grade Level 9 to 11)	1.4%	2.6%	3.1%	
¶ PTI	2019 Est. High School Graduate	11.5%	13.8%	15.7%	
EDUCATION ults 25 or Old	2019 Est. Some College	19.4%	21.9%	22.2%	
ED ults	2019 Est. Associate Degree Only	5.1%	6.6%	7.5%	
PA	2019 Est. Bachelor Degree Only	34.1%	31.8%	30.0%	
_	2019 Est. Graduate Degree	26.7%	22.1%	19.9%	
G	2019 Est. Total Housing Units	4,472	36,697	118,018	
SING	2019 Est. Owner-Occupied	58.5%	64.4%	61.2%	
<b>DNISNOH</b>	2019 Est. Renter-Occupied	37.1%	32.4%	36.3%	
Ĥ	2019 Est. Vacant Housing	4.4%	3.2%	2.6%	
<b>R</b>	2019 Homes Built 2010 or later	5.3%	3.4%	4.3%	
BUILT BY YEAR	2019 Homes Built 2000 to 2009	8.1%	7.4%	8.5%	
ž	2019 Homes Built 1990 to 1999	13.2%	12.2%	13.7%	
Ē	2019 Homes Built 1980 to 1989	13.4%	14.3%	13.2%	
l lĩ	2019 Homes Built 1970 to 1979	13.9%	22.7%	20.7%	
S	2019 Homes Built 1960 to 1969	16.6%	14.6%	12.0%	
OMES	2019 Homes Built 1950 to 1959	11.9%	9.5%	9.0%	
우	2019 Homes Built Before 1949	13.1%	12.8%	16.1%	
	2019 Home Value \$1,000,000 or More	14.9%	6.7%	3.8%	
	2019 Home Value \$500,000 to \$999,999	42.8%	35.1%	33.0%	
	2019 Home Value \$400,000 to \$499,999	15.9%	21.0%	22.2%	
(0	2019 Home Value \$300,000 to \$399,999	15.5%	21.4%	25.2%	
UE	2019 Home Value \$200,000 to \$299,999	9.1%	13.0%	15.0%	
ALI	2019 Home Value \$150,000 to \$199,999	1.3%	2.3%	2.5%	
Е <	2019 Home Value \$100,000 to \$149,999	0.6%	1.3%	1.4%	
HOME VALUES	2019 Home Value \$50,000 to \$99,999	0.7%	1.0%	1.1%	
Ĩ	2019 Home Value \$25,000 to \$49,999	0.1%	0.3%	0.4%	
	2019 Home Value Under \$25,000	0.6%	2.0%	2.0%	
	2019 Median Home Value	\$604,817	\$495,488	\$452,071	
	2019 Median Rent	\$1,366	\$1,202	\$1,147	

RF1

### FULL PROFILE

2000-2010 Census, 2019 Estimates with 2024 Projections

Calculated using Weighted Block Centroid from Block Groups

Lat/Lon: 45.4191/-122.6649

The	Windward	<i>.</i>		
Lake	Oswego, OR 97034	1 mi radius	3 mi radius	5 mi radius
щ	2019 Est. Labor Population Age 16 Years or Over	7,825	70,035	226,753
	2019 Est. Civilian Employed	59.5%	62.3%	65.3%
<b>DR</b>	2019 Est. Civilian Unemployed	1.6%	2.0%	2.3%
Ĕ	2019 Est. in Armed Forces	-	-	-
ğ	2019 Est. not in Labor Force	38.8%	35.6%	32.4%
LABOR FORCE	2019 Labor Force Males	45.7%	47.2%	48.1%
	2019 Labor Force Females	54.3%	52.8%	51.9%
	2019 Occupation: Population Age 16 Years or Over	4,655	43,617	147,976
	2019 Mgmt, Business, & Financial Operations	21.8%	21.9%	19.9%
	2019 Professional, Related	31.1%	29.0%	28.3%
NO	2019 Service	10.9%	11.5%	12.8%
OCCUPATION	2019 Sales, Office	23.8%	23.9%	23.8%
ΰUΡ	2019 Farming, Fishing, Forestry	0.6%	0.5%	0.6%
000	2019 Construction, Extraction, Maintenance	4.3%	5.1%	5.8%
0	2019 Production, Transport, Material Moving	7.5%	8.1%	8.9%
	2019 White Collar Workers	76.8%	74.8%	72.1%
	2019 Blue Collar Workers	23.2%	25.2%	27.9%
7	2019 Drive to Work Alone	71.3%	69.7%	69.0%
2	2019 Drive to Work in Carpool	6.2%	7.7%	8.4%
ž	2019 Travel to Work by Public Transportation	5.2%	6.4%	7.1%
TOWORK	2019 Drive to Work on Motorcycle	0.2%	0.2%	0.3%
hõ	2019 Walk or Bicycle to Work	2.2%	3.6%	4.9%
ζ	2019 Other Means	0.3%	0.6%	0.6%
	2019 Work at Home	14.5%	11.8%	9.7%
ш	2019 Travel to Work in 14 Minutes or Less	18.5%	19.2%	21.0%
TIME	2019 Travel to Work in 15 to 29 Minutes	36.8%	35.6%	37.4%
	2019 Travel to Work in 30 to 59 Minutes	36.4%	38.3%	36.6%
TRAVEL	2019 Travel to Work in 60 Minutes or More	4.8%	6.6%	7.1%
TR	2019 Average Travel Time to Work	25.6	26.3	25.2
	2019 Est. Total Household Expenditure	\$395.6 M	\$2.99 B	\$8.86 B
	2019 Est. Apparel	\$14.14 M	\$106.81 M	\$315.42 M
ITURE	2019 Est. Contributions, Gifts	\$24.63 M	\$184.34 M	\$531.93 M
	2019 Est. Education, Reading	\$14.31 M	\$106.15 M	\$305.21 M
ËN	2019 Est. Entertainment	\$22.93 M	\$173.19 M	\$508.98 M
CONSUMER EXPENDITURE	2019 Est. Food, Beverages, Tobacco	\$59.17 M	\$449.65 M	\$1.34 B
	2019 Est. Furnishings, Equipment	\$14.18 M	\$107.21 M	\$315.55 M
	2019 Est. Health Care, Insurance	\$35.52 M	\$270.15 M	\$800.93 M
	2019 Est. Household Operations, Shelter, Utilities	\$126.86 M	\$960.04 M	\$2.85 B
	2019 Est. Miscellaneous Expenses	\$7.57 M	\$57.23 M	\$168.71 M
	2019 Est. Personal Care	\$5.31 M	\$40.15 M	\$118.94 M
	2019 Est. Transportation	\$70.97 M	\$539.85 M	\$1.6 B

RF1



#### INITIAL AGENCY DISCLOSURE (OAR 863-015-215(4))

Consumers: This pamphlet describes the legal obligations of Oregon real estate licensees to consumers. Real estate brokers and principal real estate brokers are required to provide this information to you when they first contact you. A licensed real estate broker or principal broker need not provide the pamphlet to a party who has, or may be reasonably assumed to have, received a copy of the pamphlet from another broker. This pamphlet is informational only. Neither the pamphlet nor its delivery to you may be interpreted as evidence of intent to create an agency relationship between you and a broker or a principal broker.

#### **Real Estate Agency Relationships**

An "agency" relationship is a voluntary legal relationship in which a licensed real estate broker or principal broker (the "agent") agrees to act on behalf of a buyer or a seller (the "client") in a real estate transaction. Oregon law provides for three types of agency relationships between real estate agents and their clients:

- Seller's Agent -- Represents the seller only.
- Buyer's Agent -- Represents the buyer only.

Disclosed Limited Agent -- Represents both the buyer and seller, or multiple buyers who want to purchase the same property. This can be done only with the written permission of all clients.

The actual agency relationships between the seller, buyer and their agents in a real estate transaction must be acknowledged at the time an offer to purchase is made. Please read this pamphlet carefully before entering into an agency relationship with a real estate agent.

#### **Definition of "Confidential Information"**

Generally, licensees must maintain confidential information about their clients. "Confidential information" is information communicated to a real estate licensee or the licensee's agent by the buyer or seller of one to four residential units regarding the real property transaction, including but not limited to price, terms, financial qualifications or motivation to buy or sell. "Confidential information" does not mean information that:

- The buyer instructs the licensee or the licensee's agent to disclose about the buyer to the seller, or the seller instructs the licensee or the licensee's agent to disclose about the seller to the buyer; and
- The licensee or the licensee's agent knows or should know failure to disclose would constitute fraudulent representation.

#### **Duties and Responsibilities of a Seller's Agent**

Under a written listing agreement to sell property, an agent represents only the seller unless the seller agrees in writing to allow the agent to also represent the buyer.

An agent who represents only the seller owes the following affirmative duties to the seller, the other parties and the other parties' agents involved in a real estate transaction:

- 1. To deal honestly and in good faith;
- To present all written offers, notices and other communications to and from the parties in a timely manner without regard to whether the property is subject to a contract for sale or the buyer is already a party to a contract to purchase; and
- 3. To disclose material facts known by the agent and not apparent or readily ascertainable to a party.

A seller's agent owes the seller the following affirmative duties:

- 1. To exercise reasonable care and diligence;
- To account in a timely manner for money and property received from or on behalf of the seller;
- 3. To be loyal to the seller by not taking action that is adverse or detrimental to the seller's interest in a transaction;
- 4. To disclose in a timely manner to the seller any conflict of interest, existing or contemplated;
- To advise the seller to seek expert advice on matters related to the transaction that are beyond the agent's expertise;
- To maintain confidential information from or about the seller except under subpoena or court order, even after termination of the agency relationship; and
- 7. Unless agreed otherwise in writing, to make a continuous, good faith effort to find a buyer for the property, except that a seller's agent is not required to seek additional offers to purchase the property while the property is subject to a contract for sale.

None of these affirmative duties of an agent may be waived, except (7). The affirmative duty listed in (7) can only be waived by written agreement between seller and agent.

Under Oregon law, a seller's agent may show properties owned by another seller to a prospective buyer and may list competing properties for sale without breaching any affirmative duty to the seller.

Unless agreed to in writing, an agent has no duty to investigate matters that are outside the scope of the agent's expertise, including but not limited to investigation of the condition of property, the legal status of the title or the seller's past conformance with law.

#### Duties and Responsibilities of a Buyer's Agent

An agent, other than the seller's agent, may agree to act as the buyer's agent only. The buyer's agent is not representing the seller, even if the buyer's agent is receiving compensation for services rendered, either in full or in part, from the seller or through the seller's agent.

An agent who represents only the buyer owes the following affirmative duties to the buyer, the other parties and the other parties' agents involved in a real estate transaction:

- 1. To deal honestly and in good faith;
- To present all written offers, notices and other communications to and from the parties in a timely manner without regard to whether the property is subject to a contract for sale or the buyer is already a party to a contract to purchase; and
- 3. To disclose material facts known by the agent and not apparent or readily ascertainable to a party.

A buyer's agent owes the buyer the following affirmative duties:

- To exercise reasonable care and diligence;
   To account in a timely manner for money and property received from or on behalf of the buyer;
- To be loyal to the buyer by not taking action that is adverse or detrimental to the buyer's interest in a transaction;
- To disclose in a timely manner to the buyer any conflict of interest, existing or contemplated;
- To advise the buyer to seek expert advice on matters related to the transaction that are beyond the agent's expertise;
- To maintain confidential information from or about the buyer except under subpoena or court order, even after termination of the agency relationship; and
- Unless agreed otherwise in writing, to make a continuous, good faith effort to find property for the buyer, except that a buyer's agent is not required to seek additional properties for the buyer while the buyer is subject to a contract for purchase.

None of these affirmative duties of an agent may be waived, except (7). The affirmative duty listed in (7) can only be waived by written agreement between buyer and agent.

Under Oregon law, a buyer's agent may show properties in which the buyer is interested to other prospective buyers without breaching an affirmative duty to the buyer.

Unless agreed to in writing, an agent has no duty to investigate matters that are outside the scope of the agent's expertise, including but not limited to investigation of the condition of property, the legal status of the title or the seller's past conformance with law.

#### Duties and Responsibilities of an Agent Who Represents More than One Client in a Transaction

One agent may represent both the seller and the buyer in the same transaction, or multiple buyers who want to purchase the same property, only under a written "Disclosed Limited Agency Agreement" signed by the seller and buyer(s).

Disclosed Limited Agents have the following duties to their clients:

- a. To the seller, the duties listed above for a seller's agent;
  b. To the buyer, the duties listed above for a buyer's agent; and
- b. To the buyer, the duties listed above for a buyer's agent; and
  c. To both buyer and seller, except with express written permission of the
  - respective person, the duty not to disclose to the other person: i. That the seller will accept a price lower or terms less
    - favorable than the listing price or terms;
    - That the buyer will pay a price greater or terms more favorable than the offering price or terms; or
       Confidential information as defined above.

Unless agreed to in writing, an agent has no duty to investigate matters that are outside the scope of the agent's expertise.

When different agents associated with the same principal broker (a real estate licensee who supervises other agents) establish agency relationships with different parties to the same transaction, only the principal broker will act as a Disclosed Limited Agent for both the buyer and seller. The other agents continue to represent only the party with whom the agents have already established an agency relationship unless all parties agree otherwise in writing. The principal real estate broker and the real estate licensees representing either seller or buyer shall owe the following duties to the seller and buyer:

- 1. To disclose a conflict of interest in writing to all parties;
- 2. To take no action that is adverse or detrimental to either party's interest
  - in the transaction; and
- 3. To obey the lawful instructions of both parties.

No matter whom they represent, an agent must disclose information the agent knows or should know that failure to disclose would constitute fraudulent misrepresentation.

You are encouraged to discuss the above information with the licensee delivering this pamphlet to you. If you intend for that licensee, or any other Oregon real estate licensee, to represent you as a Seller's Agent, Buyer's Agent, or Disclosed Limited Agent, you should have a specific discussion with the agent about the nature and scope of the agency relationship. Whether you are a buyer or seller, you cannot make a licensee your agent without the licensee's knowledge and consent, and an agent cannot make you a client without your knowledge and consent.